


<b>Position Available</b>	<b>Sales Representative Packaging</b>
Location	Gauteng
Brief Job Description	To achieve budgeted gross margin income on sales for the company, on the company's products and services as well as increasing our customer base, in order to assist the company to achieve the expected growth in sales. This is more specific to the Packaging sector, in particular Ranpak and Packaging speciality products
Candidate's requirements	<p>Qualifications ☞ Minimum Grade 12 Certificate (Essential);</p> <p>Experience ☞ Previous 3-5 years experience in similar industry</p> <p>Knowledge and Skills:</p> <ul style="list-style-type: none"> <li>☞ PC literate and extensive knowledge of MS Excel, Word and PowerPoint</li> <li>☞ Strong negotiation, influencing and communication skills;</li> <li>☞ Strong interpersonal skills;</li> <li>☞ Ability to identify and acquire new business;</li> <li>☞ Excellent Business and Financial acumen;</li> <li>☞ Strong selling skills;</li> <li>☞ Complete understanding of customer base and market place - competitors, suppliers, customer activity / trends;</li> <li>☞ Excellent understanding of product / service range and customer service / profitability and managing large complex product lines;</li> <li>☞ Flexible approach and ability to demonstrate initiative;</li> <li>☞ Valid driver's licence</li> </ul>
Company Name	
Company Information	Kalideck strives to be at the forefront of the continually evolving local paper, packaging and graphic solutions industry
How to Apply	If you are interested in applying for the above position and have the necessary qualifications and attributes, please apply in writing (enclosing CV and which position you are applying for) to Lucinda Reis, Finance/HR Administrator, 2 John Street, Selby, Johannesburg or by email: <a href="mailto:lreis@kalideck.co.za">lreis@kalideck.co.za</a>